|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | **2015/16** | | | **2016/17** | | |
| **Month** | **Litres**  **Sold** | **Number**  **of**  **Orders** | **Savings Per**  **1,000**  **Litres**  **£** | **Litres Sold** | **Number of**  **Orders** | **Savings Per**  **1,000**  **Litres**  **£** |
| **April** | **66,700** | **89** |  | **88,972** | **123** | **£11.91** |
| **May** | **43,250** | **61** |  | **83,438** | **103** | **£25.41** |
| **June** | **40,000** | **53** |  | **57,772** | **82** | **£9.87** |
| **July** | **32,400** | **44** | **15.75** | **44,222** | **71** | **£14.81** |
| **August** | **40,500** | **58** | **17.85** | **36,300** | **52** | **£13.23** |
| **September** | **54,450** | **75** | **5.36** | **57,400** | **81** | **£12.18** |
| **October** | **61,100** | **87** | **24.89** | **81,712** | **114** | **£17.96** |
| **November** | **65,600** | **88** | **17.39** | **105,050** | **150** | **£30.45** |
| **December** | **70,341** | **103** | **17.43** | **103,000** | **155** | **£25.20** |
| **January** | **120,672** | **173** | **9.71** | **95,750** | **139** | **£12.81** |
| **February** | **127,772** | **170** | **10.13** | **132,850** | **192** | **£12 (£24 for TD)** |
| **March** | **146,020** | **182** | **30.51** | **85,800** | **116** | **£12 (£44.50 for TD)** |
| **Total Sales** | **868,805** | **1,183** |  | **972,266** | **1378** |  |
| **Average Per month** | **72,400** | **99** |  | **81,022** | **114** |  |

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|  | **2017/18** | | |
| **Month** | **Litres Sold** | **Number of**  **Orders** | **Savings Per**  **1,000**  **Litres**  **£** |
| **April** | **74,083** | **109** | **£11.10 (£33.00 for TD)** |
| **May** | **74,250** | **113** | **£14.60 (£35.90 for TD)** |
| **June** | **57,415** | **79** | **£25.00 (£43.00 for TD)** |
| **July** | **46,576** | **64** | **£24.60 (£40.20 for TD)** |
| **August** | **57,600** | **77** | **£15.60 (£51.50 for TD)** |
| **September** | **60,446** | **91** | **£17.10 (£51.00 for TD)** |
| **October** | **78, 054** | **121** | **£15.30 for both** |
| **November** |  |  | **£17.60 (£32.30 for TD)** |
| **Late NoV** |  |  | **£17.20 (£23.20 for TD)** |
| **January** |  |  |  |
| **February** |  |  |  |
| **March** |  |  |  |
| **Total Sales** |  |  |  |
| **Average Per month** |  |  |  |